

2002 is our 20th Anniversary of Serving You!!

On Friday June 28th, from 3 - 7 p.m., we are having an...

Open House

At the Comsec Professional bldg., 43 Saranac Ave., Lake Placid

We would love to have you celebrate with us !!

Fun.....food..... and a great time together.

- Come experience the new *XM Satellite Radio*

- See the new "street safe" GPS - based portable cell phone—a personal mobile security system, monitored by our state-of-the-art central station.

- The latest in home entertainment from SONY

- We'll give you helpful handouts to prepare your "Family Disaster Plan"

And there will be much more happening, too.

See you on June 28th!



We want YOU to come celebrate Comsec's 20th anniversary

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We Had an Earthquake!

On April 20th, at 6:50 am, the earth shook ... literally!!

The North Country experienced a major earthquake, 5.1 on the Richter scale with it's epicenter near Ausable Forks, about 25 miles away. The tremors could be felt from as far away as Virginia.

To our knowledge our security and fire systems "rode" through the earthquake without incident.

Take this experience as a

wake up call to "be prepared" for the next natural disaster or emergency!

When Disaster Strikes

Comsec has researched this subject to help you develop your own **Family Disaster Plan**.

At our Open House, we will give you two **American Red Cross pamphlets**:

- Your family disaster plan

- Your family disaster supplies kit

Both were prepared by the Red Cross and the Federal Emergency Management Agency (FEMA).

This information will be invaluable in helping you plan and inform all the members of your family on your "personalized" disaster plan.

Get your FREE copies at our Open House on June 28th!



"Street Safe" offered exclusively by Comsec



Talk about technology...

Wait till you see and experience this all-new GPS-based, portable, handheld cell phone... that doubles as a personal, (mobile) security system.

Smaller than most cell phones, less expensive than most cell phone services, and as a GPS-based system, it can pin point your exact loca-

tion in an emergency!! And it's available on a 24/7 basis too...

This phone and service are offered through Security Associates Command Center.

We call it personal mobile security services for every lifestyle. *You'll call it amazing!*

See it at our open house on June 28th !!

Why do you need one of these?

- Personal safety
- Medical emergency

- Emergency roadside assistance (like the Cadillac "OnStar" system)
- Turn by turn navigation assistance to hospitals, emergency rooms, walk-in clinics, vets or any specified address.

This one - **by itself** - is worth seeing. Comsec is your one source for this technology and service!

Come celebrate with us June 28th, from 3 - 7 p.m.

XM Satellite Radio comes to Earth

"This wide range of channels can be particularly inviting in areas where choices are limited."

- Consumer Reports

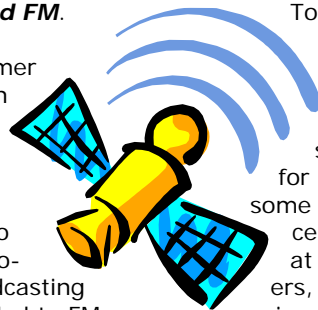
Here's what Fortune magazine calls the hottest new product/service for the year 2002!

Beyond AM, beyond FM.

Here's how Consumer Reports reported on XM satellite radio in its may 2002 issue:

"Satellite digital radio is the first major innovation in radio broadcasting since stereo was added to FM.

Currently offered by XM Satellite Radio, this subscription-based service broadcasts a digital radio signal from satellites.



To receive the signal, You need a compatible audio system; most are designed primarily for in-car use, but some also Let you receive satellite radio at home. For drivers, there are three main advantages:

- the promise of high-quality sound with no static or other typical interference.
- You can receive the signal virtually anywhere in the continental U.S.
- XM offers a diverse selection of programming. XM broadcasts 71 music channels (36 commercial-free) and 29 other channels, including news, sports, comedy, and talk radio. For the complete list, go to www.XMradio.com.

Comsec Now Has "Web-Net" Services

Our central station, SACC (Security Associates Command Center) has an all-new service, called SAI-Web-Net, exclusively for the alarm company dealers it services.

SAI-Web-Net Services are designed to provide Comsec 24 hour access to our clients' accounts for current information, as well as the ability to view event history online. Web-net improves data accuracy resulting in SAI performing better, and faster, thus

eliminating Comsec's costs related to handling unnecessary service issues. Additionally, because Comsec has direct access to managing its own accounts, we are in total control of our accounts database.

"Fewer fax and phone calls to the central station along with improving data accuracy, will save Comsec and our clients money!"

-Tina Preston
Comsec's Office Manager

At our Open House on June 28th, we will show you how it works. You can even review your information "on file" at the central station, right on our computer screen, and we'll update any changes right on the spot! Come see SAI-Web-Net on June 28th!!!

Announcing the area's Only SONY XM Satellite Radio Distributor

Adirondack Home Entertainment Systems (AHES) is pleased that our principal manufacturer SONY is "the" major player in XM satellite radio.

At our Open House on June 28th, we will be featuring SONY's "plug and play" XM Satellite Radio unit.

SONY systems are 100% portable and include everything needed for use in the car or in the home.

Consumer Reports tested the SONY equipment with the following comments:

"We were able to use the existing radios in two vehicles by installing XM-compatible receivers from SONY. A SONY DRN-XM01c, installed in a 1998

Toyota Sienna minivan, allowed us to play the XM signal through an adapter that's used in a cassette player. This system can be installed by a consumer without taking out the existing radio. A similar SONY plug-and-play unit, the DRN-XM01r, was installed in a 1999 Volkswagen Jetta. This uses a modulator to send the signal to an FM frequency (106.5-107.9 megahertz), which a conventional radio can pick up.

"We tested the radio by driving through remote areas of New Hampshire's White Mountains, as well as in Manhattan and Boston. Both SONY systems are portable and included everything needed for in-car installation. They can be used in a home"

Generally, the XM signal was clear and strong in all areas and weather conditions we encountered, in-

cluding rain and snow. The sound was comparable to that of a high-quality FM broadcast and didn't suffer from reception problems such as static and signal fading that are common with conventional radio broadcasts.

In more than 100 hours of driving, we experienced relatively few signal drop-outs.

...XM satellite radio is likely to be most attractive to people who travel a lot by car, want static-free sound, or who are dissatisfied with existing radio programming."

See XM satellite radio at our open house on June 28th. Or, stop in anytime to experience this latest audio phenomenon, at Comsec and AHES.



XM Radio - the greatest invention since... sliced bread?

"The hottest new product or service for the year 2002!"
- Fortune magazine

The (almost) New Web World!

Most of you now already use your own PC for Internet access. We at Comsec are fully "on line" too!

Check our recently redesigned web site, at www.comsecsecurity.com

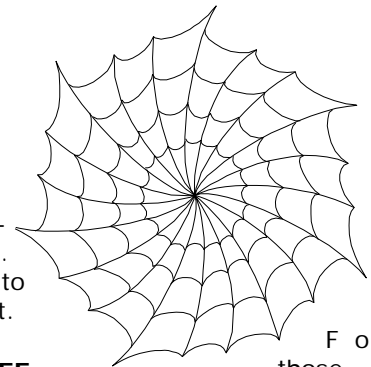
At the site, you'll find information about Comsec's services, directions and a map to our facility, and contact information. But you'll also find some other

great reasons to check it out - and return - every month!

- **Monthly Specials:** Discounts on products and services every single month of the year, including security systems, home entertainment, mobile phones, and more!
- **Online Request for information:** A quick and easy

form for your personalized request... without having to talk to anyone first.

- **Request a FREE "security survey":** Fill out a quick request form, and we'll schedule a FREE evaluation of your home or business—with no strings attached.



F o r those of you who aren't yet "web-enabled" - don't despair. Just call us at 523-1600, and ask us about our monthly "web specials" or our free survey!



Comsec Security and Fire Systems, Inc.
43 Saranac Ave.
Lake Placid, NY 12946

Phone: 518-523-1600
Fax: 518-523-1971
Email: wborland@westelcom.com



Postage Alert - We Need Your Help!

As you know, the postal service is increasing the cost of 1st Class postage by 10% to \$.37 for 1 ounce. Of note, when we founded Comsec 20 years ago, the cost was only \$.10 for one ounce. Our prices have not risen 270%... but the United Postal Service prices have! We spend hundreds of dollars every year on postage.. The same as most of you.

We can all save money, time, inconvenience, and even "uncertainty"... by not using the Postal Service.

To help us save you money, **we need your help!** Our new Comsec security accounting program offers you several ways :

Get your invoice from Comsec via email.

Either:

- Complete the form to the right and call, fax, mail, or bring it to Comsec Security,
- OR...
- Use the contact form on our web site at www.comsecsecurity.com

No email? Arrange to pay your invoice to us by using your credit card!

Call us at 523-1600 with the credit card # each time you are billed, **or** ask us for the form to pre-authorize your payments via credit card.

All client information is confidential and will only be used for communications with you.

It could be the last (expensive) stamp you ever have to use to contact us!

My Name:

Address:

My email address:

Comsec Contact Info:

523-1600 (O)

523-1971 (F)

Email address:

wborland@westelcom.com